

Message Text

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PAGE 01 LAGOS 05110 241327Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 CCO-00 PASO-00 /019 W
-----039669 241813Z /47

R 241246Z APR 78
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 8074

UNCLAS LAGOS 5110

E.O. 11652 : NA
TAGS : BTIO, NI
SUBJ : CROSS RIVER STATE FARM TOOLS PROJECT

PASS TO: ROBERT A. TENKEL, PRESIDENT
GRAVELY DIVISION
CLARKE-GRAVEL CORP.
ONE GRAVEL LANE
CLEMMON, N.C. 27012
TEL: (919) 766-4721

1. VALENTINE ENYONG HAS ASKED EMBASSY TO FORWARD FOLLOWING MESSAGE TO YOU FROM CROSS RIVER STATE MINISTRY OF TRADE, INDUSTRIES AND COOPERATIVES. LETTER MAILED TO YOU ON APRIL 7. QUOTE. WE HAVE JUST RECEIVED THE FINAL COPY OF THE FARM TOOLS FEASIBILITY STUDY SUBMITTED BY TRAMCO INC. AND FEEL WE SHOULD REACTIVATE OUR CONTACT. OUR CORPORATE POLICY DICTATES THAT WE FOLLOW A SET-DOWN PROCEDURE IN MATTERS OF INDUSTRIAL IMPLEMENTATION. THIS INVOLVES THE ASCERTAINING OF THE POTENTIAL PROFITABILITY OF A PROJECT BEFORE NEGOTIATIONS WITH POSSIBLE TECHNICAL PARTNERS. BEFORE APPROVAL CAN BE GOT FROM OUR EXECUTIVE COUNCIL FOR AN INDUSTRIAL VISIT TO YOUR ESTABLISHMENT, CERTAIN POINTS NEED BE CLEARLY DEFINED IN OUR MINDS VIZ YOUR COPRATE ATTITUDE TO A LIKELY PARTICIPATION VENTURE, YOUR LEVEL OF INVESTMENT INTEREST AND OTHER DETAILS OF YOUR INTEREST IN THE PROJECT WHICH YOU MIGHT LIKE TO GIVE. I HAVE THEREFORE BEEN DIRECTED TO INVITE YOU OR YOUR REPRESENTATIVE
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TO INITIATE AND DEEPEN DISCUSSIONS ALONG THE LINES STATED ABOVE. TENTATIVELY, THE EARLY OF MAY WILL BE CONVENIENT TO US. WHILE WAITING FOR YOUR CONFIRMATION, WE THANK YOU. UNQUOTE.

2. ENYONG REALIZES THAT YOU MAY BE DISAPPOINTED OVER THIS POST-PONEMENT, BUT HE AND EMBASSY URGE YOU OR YOUR REPRESENTATIVE TO GO TO CALABAR IN MAY. ALL LOCAL, STATE AND FEDERAL

GOVERNMENTS HAVE BEEN FORCED TO DEFER OR CANCEL PROJECTS BECAUSE
OF BUDGETARY PROBLEMS. YOUR PROJECT STILL HAS GREEN LIGHT, BUT
IS SUBJECT TO PROFORMA REVIEW BECAUSE OF BUDGET SHAKE-UP.

3. EMBASSY STANDS READY TO PASS MESSAGES AND GIVE OTHER

FACILITATIVE ASSISTANCE TO HELP YOU ESTABLISH YOUR-SELVES HERE.

WYMAN

NOTE BY OC/T: LAGOS 5110 PASSED ABOVE ADDRESSEE.

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NNN

Message Attributes

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Draft Date: 24 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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TAGS: BTIO, NI
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Type: TE
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